COMPARATIVE UNDERWRITING - 390 MAIN STREET										
ROOM TO BE SEEN			发现 18.18	390 Main ST		7			it from the same	
PROPERTY		390 Main Street	\$/SF	NOI	390 Value	IRR	Convention Plaza	Convention Plaza	500 Sansome	500 Sansome
SF		460,600				Haring I	313,627		136,694	
OCCUPANCY		43%					85%		55%	
									Value Add/Core	
BUYER PROFILE	-	ValueAdd/Core Plus					Value Add/Core Plus		Plus	
PURCHASE PRICE		\$ 105,750,000					\$ 105,000,000		\$ 36,285,000	
NEAR TERM CAPITAL*		\$ 47,520,000					\$ 3,000,000		\$ 3,000,000	
TOTAL PRICE		\$ 153,270,000					\$ 108,000,000		\$ 39,285,000	
\$/SF		\$ 332.76				TENER!	\$ 344.36		\$ 287.39	
	In Place									
CAP RATE	Year 1	1.77%	\$ 353.26	\$ 2,880,000	\$ 162,711,864		4.16%		0.85%	
	YEAR 3	6.10%	\$ 374.78	\$ 10,530,000	\$ 172,622,951		6.39%		8.00%	
	YEAR 5	6.30%	\$ 392.00	\$ 11,375,000	\$ 180,555,556					CEALTHIED
AVERAGE CASH ON CASH	3 Year	0.30%					-2.09%		-8.88%	
	5 Year	3.06%					1.22%		25.00%	
	7 Year	3.58%					4.67%		2.39%	
	10 Year	5.21%				N. Service	7.30%		8.27%	
UNLEVERED	5 Year	3.18%					7.38%		6.97%	
	7 Year	6.04%					9.82%		10.04%	
	10 Year	6.98%				1000000	10.29%		10.15%	
RESIDUAL \$/SF	5 Year	6,30%	\$ 392,00	\$ 11,375,000	\$ 180,555,556	3.18%	\$ 388.46	\$ 121,831,544		
	7 Year	5.76%	\$ 413,28	\$ 10,968,000	\$ 190,356,768	6.04%	\$ 494.98	\$ 155,239,092	\$ 427.40	\$ 58,423,010
	10 Year	7.00%			\$ 206,118,500	6.98%	\$ 543.08	\$ 170,324,551	\$ 448.54	\$ 61,312,727

Notes:

- 1. Near Term Capital for 390 Main St includes capital upgrades for the entire building estimated at \$29.82M and Agency Tenant improvements est at \$17.7M (\$90/sf). F F & E not included.
- 2. Assumes agency rent for the top floors to be starting rent of \$40/SF. Agency space comprises 196,642 SF
- 3. All previous Argus assumptions were used for the "lease up" of the balance of the buildings at the rates, t.i., commission outlined in the July 15, 2011 Argus.
- 4. Assumes full lease up in 20 months as the "Base Case Scenario